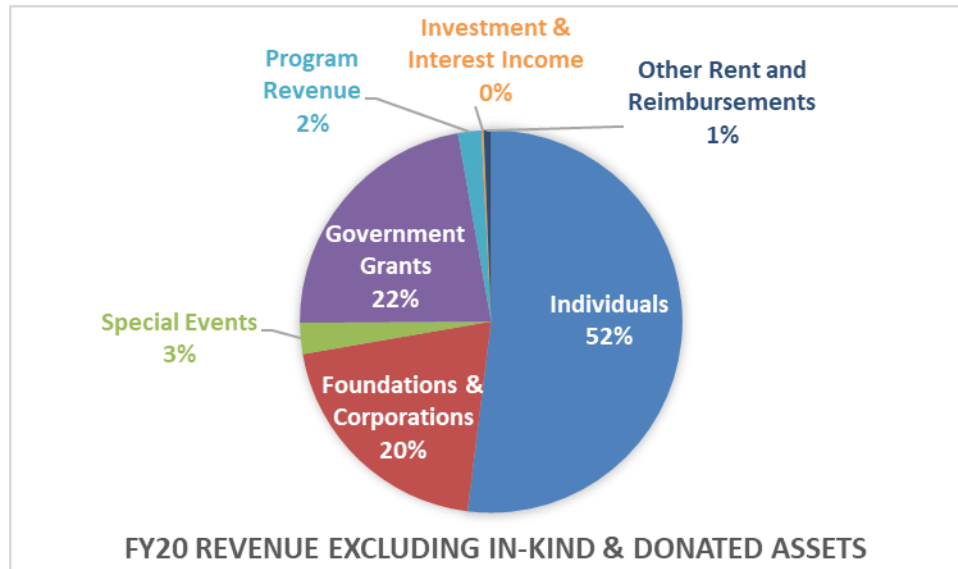




Grants Presentation – FBNN Staff Lunch & Learn – January 29, 2021

The Food Bank’s annual budget is just over \$49 million, with donated food and assets making up a large portion of the budget revenue at \$35.4 million. Fundraising revenue makes up more than \$13.4 million of the organization’s operating revenue. The FY20 revenue breaks down as follows:



Types of Grants (a few examples)

Private Foundations

Robert Z. Hawkins Foundation
 Nell J. Redfield Foundation
 John Ben Snow Memorial Trust
 Hearst Foundation

Government Agencies

NV Aging and Disability Services Division
 NV Department of Agriculture
 NV Department of Health and Human Services
 Washoe County, City of Reno, City of Sparks

Corporate Foundations

Albertsons/Safeway Foundation
 Anthem
 Dermody Properties CAPSTONE
 IGT
 NV Energy Foundation

Nonprofit Organizations

Feeding America – Pass-through grants
 Share Our Strength (SOS)
 No Kid Hungry grants
 United Way of Northern Nevada and the Sierra
 Emergency Assistance Relief (Covid-19 response)
 Emergency Food and Shelter Program

The Grants Team includes Hillary Adams and Karen Senger. They work closely with the Food Bank program, administration and fundraising staff to match grant opportunities to program needs. It’s truly a group effort with some of the program, administration and fundraising staff taking on the lead role of writing and managing a few grants to help the overall grant-seeking effort. Grant amounts vary widely from \$2,500 to \$500,000+.

- FY21 Grant Revenue Goal: \$1,408,000
- Number of Grant Proposals Annually: 90+
- Number of Grant Reports Annually: 90+